



**Association Nationale des Étudiants en Actuariat
Actuarial Students' National Association**

Meeting of September 4th, 2007
Via MSN Messenger

Delegates Present

- Ryan May - President
- Brigitte Scheffer - VP Western
- Vivian Zhang - VP Ontario
- Marie-Pier Bernier - VP Quebec
- Ryan Cuscito - VP Finance
- Alena Kharkavets - Secretary

Important Dates for the next two months:

Oct 8: Finish the budget, set up ticket price, prepare registration brochure

Oct 12: Video/phone teleconference at Mercer

Oct 15 - Nov 15: Convention Registration



MSN Nicknames:

- actuary286 – Ryan May, President of ANEA/ASNA
- Vivian – VP Ontario
- Briggs – VP West
- MarieP – VP Quebec
- Ryan Cuscito – VP Finance
- Alena - Secretary

Meeting script

actuary286 says (6:59 PM):

It's just about time to get started, so let's make sure everyone is here.
VP Ontario?

Vivian says (6:59 PM):

y

actuary286 says (6:59 PM):

VP West?

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (6:59 PM):

here

actuary286 says (7:00 PM):

VP Finance?

Ryan Cuscito says (7:00 PM):

yes

actuary286 says (7:00 PM):

Secretary?

Alena says (7:00 PM):

y

actuary286 says (7:00 PM):

VP Quebec?

MarieP says (7:01 PM):

yes

actuary286 says (7:02 PM):

Alena, could you please copy everything over to a Word doc at the end of the meeting so that we have minutes?

Alena says (7:02 PM):

of course

actuary286 says (7:03 PM):

thanks

First up is the Fall Meeting.

Alena, have you had a chance to get in contact with Mercer?

Alena says (7:04 PM):

I am still waiting for your reply about SFU - whether we need to have someone in Vancouver, as you requested in your first email.

actuary286 says (7:04 PM):

I don't have any new information on SFU.

actuary286 says (7:05 PM):

Brigitte, do you know if they will be attending the Fall Meeting?

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:05 PM):

i will be contacting the universities this week

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:06 PM):



i will get back to you asap on that

Alena says (7:06 PM):

Ok, I will email Mercer tomorrow, mentioning that we might need to have a teleconference room in Vancouver as well.

actuary286 says (7:06 PM):

Thanks.

How much lead time will Mercer need?

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:07 PM):

can we please remind me of when the fall meeting is?

actuary286 says (7:07 PM):

I was hoping to have the meeting at the end of September or beginning of October.

Alena says (7:07 PM):

Xiao-shu said we shall contact them approximately two weeks prior our meeting.

actuary286 says (7:07 PM):

Vivian, are you still on track to have a convention ticket price by the first week of October?

Vivian says (7:08 PM):

well it depends on everything we do on Sep
up to now i it's possible

Ryan Cuscito says (7:08 PM):

(Isn't Finance supposed to play a part in determining the ticket prices...?)

actuary286 says (7:08 PM):

Yes, Finance needs to work with the Convention committee on the price and budget.

Ryan Cuscito says (7:09 PM):

ok, thanks

Alena says (7:09 PM):

(Brigitte, does the Publicity committee know the cost for all marketing items already?)

Vivian says (7:09 PM):

i'm just saying convention committee better get everything ready for finance at the beginning for Oct
Oct

actuary286 says (7:09 PM):

I asked Vivian because she had sent me a rough schedule of when Toronto was hoping to have things done.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:09 PM):

I've made calls to a few vendors to get estimates. that was last week. Nobody's gotten back to me yet. I will be following up this week.

Could someone please clarify what exactly is needed from publicity?

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:10 PM):

How much control do we have in decision making (ie t-shirt color, etc)

actuary286 says (7:10 PM):

I would really like to have a firm price for the meeting so that universities can start selling right after.

Vivian says (7:10 PM):

When will that be

actuary286 says (7:10 PM):

Last year the meeting was late and the price wasn't even set. They ended up arguing about it during the meeting.

actuary286 says (7:11 PM):

Publicity has full control over the posters, t-shirts and speaker gifts.

The convention program is usually a joint effort with Convention.

actuary286 says (7:12 PM):

Last year I provided the layout and Waterloo provided most of the content and the cover.

They also took care of selling ads.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:12 PM):

**Ok... so, we get the shirts and banners done here and bring them with us? or fedex them?
i don't know how this all works**



actuary286 says (7:12 PM):

One constraint for the t-shirt is that it must include all available sponsor logo.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:13 PM):

ok, i figured that

Vivian says (7:13 PM):

I it's better Fedex them

actuary286 says (7:13 PM):

Last year I sent them to my self at the hotel about a week in advance. I also let the hotel know and they held them for me.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:13 PM):

how many shirts do we need?

what kind of banners?

actuary286 says (7:13 PM):

You'll get a final number based on registration.

MarieP says (7:13 PM):

Do shirts really need to be at the hotel before us?

Vivian says (7:14 PM):

we are giving out the registration

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:14 PM):

i've been saying 300-400 shirts for quotes... should i up that number?

actuary286 says (7:14 PM):

Banners are actually more small advertising posters that we print and send to univerisities to help sales.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:14 PM):

ok.. so we don't have to worry about the big, main ones at the actual conference?

actuary286 says (7:14 PM):

I sent them a week in advance because of the Christmas rush and because I arrived in Toronto early.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:15 PM):

i'll send them early

better early than late!

MarieP says (7:15 PM):

true

Vivian says (7:15 PM):

thx!

actuary286 says (7:15 PM):

No, the ones in Toronto were done by Waterloo and something that I would prefer not to repeat.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:15 PM):

Ok, good

actuary286 says (7:15 PM):

The cost, in my mind, simply couldn't be justified.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:15 PM):

I wasn't liking that idea myself

actuary286 says (7:16 PM):

I can send you a PDF of our poster from last year to give you an idea.

Alena says (7:16 PM):

Sorry - the cost for what? for last year items?

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:16 PM):

sounds good

actuary286 says (7:16 PM):

The big banners at the Marriott.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:16 PM):

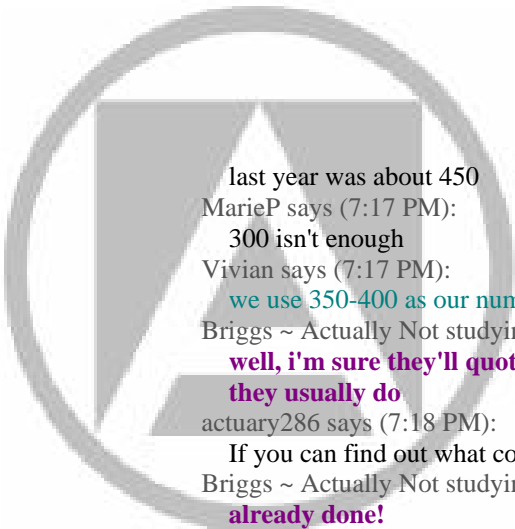
ok, so, can someone please tell me if i'm giving a good number in my request for proposals for shirts... 300-400?

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:17 PM):

also, how many speaker gifts do we need?

actuary286 says (7:17 PM):

that sounds good



last year was about 450

MarieP says (7:17 PM):

300 isn't enough

Vivian says (7:17 PM):

we use 350-400 as our number

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:17 PM):

well, i'm sure they'll quote the high end

they usually do

actuary286 says (7:18 PM):

If you can find out what company your University or faculty uses you may get a better deal.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:18 PM):

already done!

Alena says (7:18 PM):

gifts for speakers: 18-20

Vivian says (7:18 PM):

does anyone want to give you a rough timeline right now

actuary286 says (7:18 PM):

Last year we got volume prices on our small order because we were from U of C.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:18 PM):

what did you guys give as gifts last year?

Ryan Cuscito says (7:19 PM):

(I think that U of M tenders individual orders...my dad is one of their promotional product suppliers)

actuary286 says (7:19 PM):

Faux-leather portfolios with a built-in calculators.

(I still have #20)

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:19 PM):

i'm calling companies used by the faculty of commerce... they get really good deals and the shirts always look good

actuary286 says (7:20 PM):

On Vivian's suggestion: would we be able to have everything ready for the 5th or 12th of October?

Preferably the 5th.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:20 PM):

As in quotes to be decided on?

I can definitely do that!

I could probably get a mock-up too if you guys wanted that

Alena says (7:21 PM):

(Ryan, would the Magazine committee incur any expenses as well?)

Vivian says (7:21 PM):

Oct 8th -- Finish the Budge, set up ticket price, and registration preparation.

Oct 15th -- Nov 15th Convention Registration

actuary286 says (7:21 PM):

Sounds good. You also don't have to wait for a price to produce and send the posters.

Last year we left a large place to put in information like that.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:22 PM):

How many posters do we need?

actuary286 says (7:22 PM):

I don't expect any costs from the Magazine committee other than maybe long distance for interviews.

I'd like to skip a print version this year and put it online.

Alena says (7:23 PM):

what about printing hte magazine itself? approx. 500 copies...

actuary286 says (7:23 PM):

4 or 5 posters per school. Split English/French.



Alena says (7:23 PM):

oh, i see.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:23 PM):

ok

actuary286 says (7:24 PM):

In the past I don't think that the print magazine has been of much value, especially when it comes out in March or April and has to be shipped to schools.

MarieP says (7:24 PM):

I agree

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:24 PM):

i agree

actuary286 says (7:24 PM):

I'd rather have the committee working on content than dealing with layout and printing.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:24 PM):

everyone has internet access

MarieP says (7:24 PM):

but we need to make it clear that it's on the website

Alena says (7:25 PM):

but it could be a very good complement to the registration package.

Ryan Cuscito says (7:25 PM):

will it be ready for the registration package?

actuary286 says (7:25 PM):

In the past yes, but trying to produce for such a short deadline really doesn't work.

actuary286 says (7:26 PM):

We could include some sample articles in the convention program and invest a little more in making it look very professional.

Alena says (7:26 PM):

sounds good.

MarieP says (7:26 PM):

yep

actuary286 says (7:26 PM):

Does anyone have anything else to add for the Fall Meeting?

Alena says (7:27 PM):

who dies the convention program brochure?

Ryan Cuscito says (7:27 PM):

quick note: Thanksgiving weekend is Oct 6-8th...

actuary286 says (7:27 PM):

Publicity and Convention work on it together, but Publicity takes care of production

Thanks for catching that.

actuary286 says (7:28 PM):

That leaves the 12th.

We really can't go any later.

Alena says (7:28 PM):

what about oct 10?

Alena says (7:29 PM):

or, better: oct14.

actuary286 says (7:29 PM):

14th is a Sunday

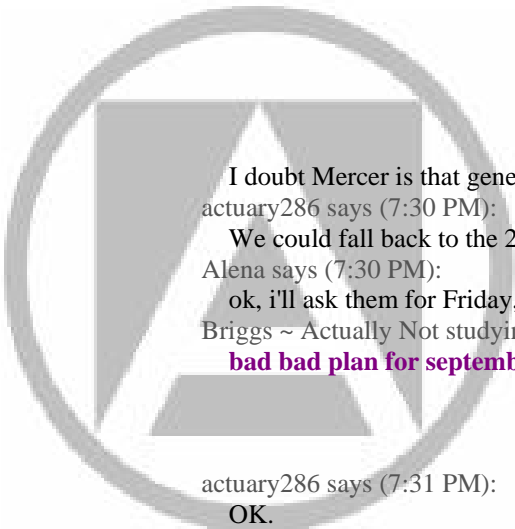
Alena says (7:29 PM):

sorry: i was looking at september

Vivian says (7:29 PM):

I it's better to start registration on Oct 15th

actuary286 says (7:29 PM):



I doubt Mercer is that generous
actuary286 says (7:30 PM):

We could fall back to the 28th of September, but that would put a time crunch on some people.

Alena says (7:30 PM):

ok, i'll ask them for Friday, oct 12th, or any earlier date if possible.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:30 PM):

bad bad plan for september

actuary286 says (7:31 PM):

OK.

Vivian, can you give us an update on the Convention?

Vivian says (7:32 PM):

we finished majority of sponsorship gathering, we are ing on planning activities, choosing menu, and finding sponsors right now

we have around \$50,000 fund right now and we are expecting more

actuary286 says (7:32 PM):

Good work. Lots of progress.

Vivian says (7:33 PM):

thx

Ryan Cuscito says (7:33 PM):

\$50,000 in sponsorship?

Vivian says (7:33 PM):

we are expecting more than that

Ryan Cuscito says (7:33 PM):

ok, thanks

(good job!)

MarieP says (7:33 PM):

50k\$...comparing to last year, is it better or not?

Vivian says (7:33 PM):

56,500 if I'm right

Alena says (7:33 PM):

our deadline for sponsorship submissions is Sep 15th.

Alena says (7:34 PM):

yes, you are.

)

actuary286 says (7:34 PM):

What is the room cost for people staying at the Hilton?

I think that last year they got ~80k.

But we still have time

Alena says (7:35 PM):

119 quad occupancy

MarieP says (7:35 PM):

Yes, 50k\$ at this time.. pretty good job

actuary286 says (7:35 PM):

Companies were still signing up in December.

Anything else on for the Convention?

actuary286 says (7:36 PM):

We can move on to Finance while we wait for Vivian to get back.

Alena says (7:36 PM):

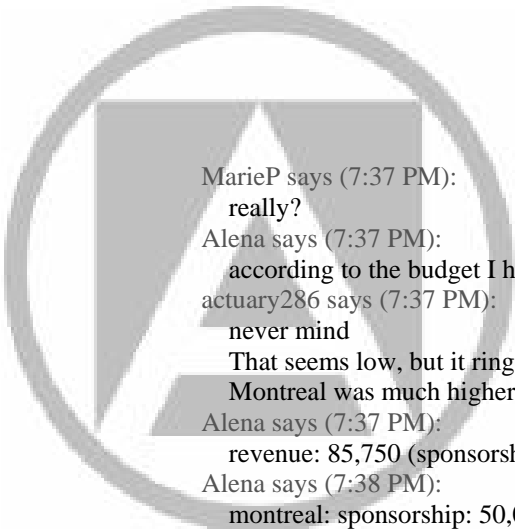
toronto 2007:

actuary286 says (7:36 PM):

Alena, could you call her to make sure everything is OK?

Alena says (7:36 PM):

sponsorship 47,500



MarieP says (7:37 PM):
really?

Alena says (7:37 PM):
according to the budget I have

actuary286 says (7:37 PM):
never mind

That seems low, but it rings a bell.
Montreal was much higher.

Alena says (7:37 PM):
revenue: 85,750 (sponsorship+ticket sale)

Alena says (7:38 PM):
montreal: sponsorship: 50,037
revenue: 82,617

MarieP says (7:38 PM):
so we are in a pretty good position

actuary286 says (7:38 PM):
Agreed

Vivian says (7:38 PM):
How's sponsorship in Quebec?

Alena says (7:38 PM):
but this year the hotel related expenses are also higher, as the food is significantly more expensive this year.

actuary286 says (7:39 PM):
Ryan, can you update us on our financials?

Ryan Cuscito says (7:39 PM):
sure...

Ryan Cuscito says (7:40 PM):
I now have the bank account signed over to my name, and I have access to online banking
When I got the account, the Balance was \$18,681.42

MarieP says (7:40 PM):
We contact french speaking companies and they were supposed to send their sponsorship directly to you if they want to sponsor... did you hear from them?

Alena says (7:40 PM):
can you follow-up?

Vivian says (7:41 PM):
not as i know up to now
and if it's possible, would you please help us to find some french speakers, I have one right now

MarieP says (7:41 PM):
Who do you have, from where?

Alena says (7:41 PM):
)Marie-Pierre, could you please follow-up?

MarieP says (7:42 PM):
Of course

Alena says (7:42 PM):
Vivian, I think I have a few in mind as well,

actuary286 says (7:42 PM):
Any changes to the balance?

Ryan Cuscito says (7:42 PM):
within the last month, there has been a \$2,500 deposit to the hotel, and \$10,230.50 in deposits (I am assuming from sponsorship money). The current Balance is \$26,411.92

Ryan Cuscito says (7:43 PM):
I will be sending out an email in the near future to ask everyone if they have any outstanding expenses that need to be reimbursed

actuary286 says (7:43 PM):
Alena. how many sponsors have paid?

Vivian says (7:45 PM):



i received 7 cheques up to doay

Alena says (7:45 PM):

All the cheques are sent to Vivian. 56,500 is the amount confirmed by companies

actuary286 says (7:45 PM):

Anything else on Finance before I give a quick update on the Future Actuary?

Ryan Cuscito says (7:45 PM):

I should be ok for now

Vivian says (7:46 PM):

we will email you the cost after we find out

Ryan Cuscito says (7:46 PM):

thanks

Vivian says (7:46 PM):

np np

actuary286 says (7:46 PM):

Our Future Actuary rep this year is Sally Xu from Waterloo

actuary286 says (7:47 PM):

She attended an editorial meeting at the SOA offices in Chicago on July 13th and seems to have had a very good trip.

Ryan, have you had any expenses from her?

The SOA often offers to pay

Ryan Cuscito says (7:48 PM):

I have asked her, but apparently all of her expenses were reimbursed by the SOA

actuary286 says (7:48 PM):

Good.

Ryan Cuscito says (7:48 PM):

(yup..)

actuary286 says (7:48 PM):

Are we ready to move on to the committees?

Vivian says (7:48 PM):

yes

actuary286 says (7:49 PM):

Did anyone have any trouble viewing the proposal on Google Groups?

Anything that you would like to discuss?

actuary286 says (7:50 PM):

I want to have a finalized version out to the delegates by the middle of September so that they can think about what they want to do.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:50 PM):

What is the involvement prize?

actuary286 says (7:51 PM):

It was something that used to be awarded by the Publicity committee. Unfortunately, as the association grew it became less practical to run and last year we abolished it.

Alena says (7:52 PM):

what about the involvement prize at the end of the asna convention 2007 rewarded to the participants of the convention? remember a draw?

actuary286 says (7:53 PM):

That wasn't an the official "involvement prize". That was door prizes for attendees and volunteers.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:53 PM):

Who's in charge of the door prizes?

actuary286 says (7:53 PM):

Usually convention.

Alena says (7:53 PM):

we want to have this draw this year, and we want to call it "involvement prize" as well - so don't get confused then.

actuary286 says (7:54 PM):

But if you can get your t-shirt company to give you some good deal I'm sure they wouldn't refuse more swag to give away.



Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (7:54 PM):

Yeah, that's what I was thinking

actuary286 says (7:55 PM):

One thing I have been wondering about is if we need to have a vote on the committee changes or if this can just be an executive decision.

Alena says (7:56 PM):

i think it could be an executive decision.

Vivian says (7:56 PM):

is it usually decided by voting?

actuary286 says (7:56 PM):

usually we just make up a new committee everytime a new school joins

Vivian says (7:56 PM):

i remember last year was

actuary286 says (7:56 PM):

that's how we got here

Ryan Cuscito says (7:57 PM):

who would be eligible to vote? All of the delegates?

actuary286 says (7:57 PM):

Committee assignments are voted, usually at the Spring Meeting, but this year at the Fall Meeting.

actuary286 says (7:58 PM):

We would probably use the new 5 per school rule and take an email vote like we did in April.

MarieP says (7:58 PM):

Great idea

actuary286 says (7:58 PM):

Do you think we need to vote on changing the committee structure?

actuary286 says (7:59 PM):

Is anyone here opposed to the proposed changes?

Alena says (7:59 PM):

Q: why do we need employers committee?

Alena says (8:00 PM):

i think it's redundant. at the same time, there is too much work for the magazine committee.

actuary286 says (8:00 PM):

I think that if we want to run an Employer Bank we do.

Alena says (8:01 PM):

i think they tried to do this several times, and failed..

how do you imagine the "employer bank"?

actuary286 says (8:01 PM):

In the past the problem has been having Eastern and Western committees that did things differently.

The role was also unclear

actuary286 says (8:02 PM):

Largely as list of Canadian and US actuarial employers with basic info like industry, website and if they offer internships or co-ops

actuary286 says (8:03 PM):

That way if I am look for a job in re-insurance I have one place to go and find the big players and if any have internships

Alena says (8:03 PM):

so, basically, to search the web and to list all possible companies on our website?!

actuary286 says (8:03 PM):

More based on experience at first

Ryan Cuscito says (8:03 PM):

I think that an "employer bank" could be a great enhancement to the website...give people more reason to go to the site

Alena says (8:03 PM):

well, just google search for a reinsurer...

actuary286 says (8:03 PM):

That is my main thought behind it to



actuary286 says (8:04 PM):

It would also benefit smaller schools with out strong career services

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (8:04 PM):

i like the idea myself

Alena says (8:05 PM):

i thought about it too, but abandoned this idea.

why? b/c if we want to add value to our website, we need to say much more than the name of the company and whether it hires anyone. of course, all relevantly big insurance companies hire co-op students/

/=.

actuary286 says (8:05 PM):

And if we gave our sponsors priority placement they could reach ASNA students that don't attend the convention

Ryan Cuscito says (8:06 PM):

what if we could include a link to their hiring site, or an email address of one of their HR people.

Alena says (8:06 PM):

if this committee is only going to search internet, i don't see any reason to create it.

Ryan Cuscito says (8:06 PM):

It could develop into more than merely a list of companies that hire actuaries

Alena says (8:06 PM):

hr people change every year.

every month.

actuary286 says (8:06 PM):

That could work, but we would have to get company consent

Ryan Cuscito says (8:07 PM):

I think that this would be of interest to many compnaies

Alena says (8:07 PM):

i don't think the companies would be interested in having us as an intermediary between them and co-op students.

actuary286 says (8:07 PM):

I think we would discourage web searching and try to build a list based on student experience

Alena says (8:08 PM):

what do you mean?

MarieP says (8:08 PM):

Companies don't need that kind of things to reach many students and get hundreds of resume

actuary286 says (8:09 PM):

Listing companies that delegates have had good experiences with and that have hired alumni. Later they could take suggestions from site visitors

Vivian says (8:09 PM):

it might be a way to reach students for small companies

actuary286 says (8:10 PM):

I agree with Marie-Pier and think that it would be more for students looking for companies in a specific industry or region than companies soliciting resumes.

But we could offer that as an option for our sponsors.

Vivian says (8:10 PM):

actually we said that their name will be on our website

actuary286 says (8:11 PM):

I would really like to have an enthusiastic school take this one and see what they come up with

Alena says (8:11 PM):

the way the committee is defined right now doesn't make sense to me. i think the task should be redefined or we should come up with a different commitee.

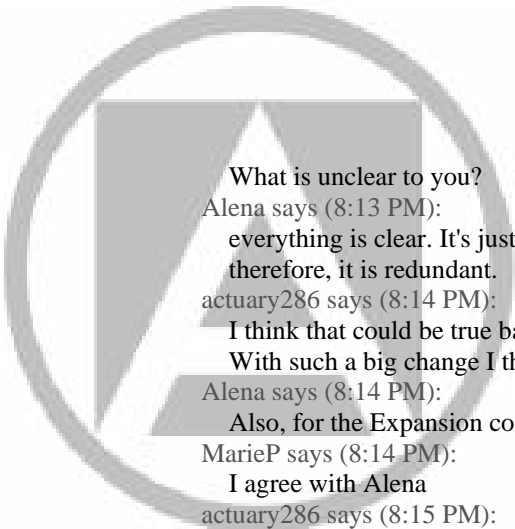
actuary286 says (8:11 PM):

Yes, that is the tradition, but I think we can do more than just have a list

Alena says (8:12 PM):

committee*

actuary286 says (8:12 PM):



What is unclear to you?

Alena says (8:13 PM):

everything is clear. It's just I don't see any value that this committee could add.

therefore, it is redundant.

actuary286 says (8:14 PM):

I think that could be true based on how it is handled.

With such a big change I think that we will have to make adjustments along the way.

Alena says (8:14 PM):

Also, for the Expansion committee: there is no work for it as well.

MarieP says (8:14 PM):

I agree with Alena

actuary286 says (8:15 PM):

Expansion is largely for reaching out to non-ActSci schools that have people interested in becoming actuaries later on.

actuary286 says (8:16 PM):

When I was registering for my Fall exams there were 4 or 5 school codes for Alberta, even though only two schools have programs

Alena says (8:16 PM):

what are they going to do? Contact different clubs and try to promote our convention through different commerce clubs? I doubt it will have high efficiency..

Alena says (8:17 PM):

of course, there would be codes..

actuary286 says (8:17 PM):

I would really like to help people interested in the industry learn more about it

Alena says (8:17 PM):

Vivian, Ryan, Brigitte - what do you think about committees?

me too, but we have to come up with a different solution.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (8:18 PM):

I like the idea of the employer bank, but it would have to be handled properly

actuary286 says (8:18 PM):

If the executive does not want an Expansion or Employer committee I am fine with that, but we will need to come up with other things for those schools to do.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (8:18 PM):

I think a lot of people get into the program without really knowing what it's about

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (8:19 PM):

if we can help people learn more, i'm all for it

Vivian says (8:19 PM):

we have 12 member committees and we only have certain amount of work. it's difficult to even the work between committees., It would be great if we can find out a solution, as it for now, why don't we have the committee and see if we can get something out of it

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (8:19 PM):

I think some students who could do this program are intimidated by it and don't try it out and then there are others who shouldn't be in the program but think it's a glamorous job and do it for the paycheque

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (8:20 PM):

but whether or not these issues can be handled efficiently and soon, i don't know

actuary286 says (8:21 PM):

I think we can take that route and look at what is going on in January or February. Then we can have changes in place for next year.

Alena says (8:21 PM):

for the employers committee: i like the idea of talking to coop students. this provides some insight.

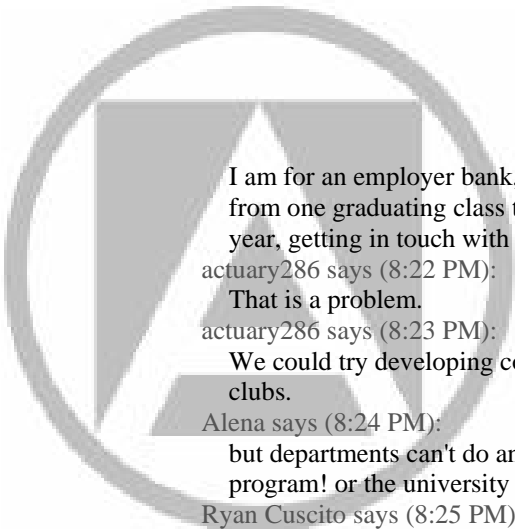
Alena says (8:21 PM):

and it is something more than just info found by google search

Vivian says (8:21 PM):

ops sry

Ryan Cuscito says (8:21 PM):



I am for an employer bank, but expansion for me is a question mark. Since there are no clubs or success from one graduating class to another, I think that it would be almost like starting from point zero each year, getting in touch with people, if there are any.

actuary286 says (8:22 PM):

That is a problem.

actuary286 says (8:23 PM):

We could try developing contacts with Departments and Faculties where there is no Math or Economics clubs.

Alena says (8:24 PM):

but departments can't do anything, really. the department of economics won't start promoting actsci program! or the university will lose all the business.

Ryan Cuscito says (8:25 PM):

(I think that an employer bank, if properly developed, could be beneficial to both students and employers. It would need to hold a lot more information than a simple google search could return.

Hopefully this could be used as an asset to the sponsors, and they would support this initiative...this could potentially be a value-adding activity for sponsors)

Alena says (8:25 PM):

at most, it is possible to contact different clubs from different universities and to try to sell tickets through them - but... it's extremely inefficient, and a huge waste of resources.

actuary286 says (8:25 PM):

At this point are we comfortable with putting this out to the delegates and using it for this year? Or do we want to make changes?

actuary286 says (8:26 PM):

Marie-Pier, I know that at least one Quebec committee always gets Translation, but what do you think?

Alena says (8:27 PM):

For the employers: Ryan, could you please redefine their task? By this I mean may be talking to coop students, or may be talking to employers about their company.

Alena says (8:28 PM):

so that it is not only google search info.

MarieP says (8:28 PM):

I talked with delegates from my university and they're ready to take translation committee if needed..

Vivian is already in this conversation.

actuary286 says (8:29 PM):

That's certainly possible. But I think that the most important thing will be myself and the regional VP working.

We could then put together a better definition for next year

actuary286 says (8:30 PM):

Are we ready to vote on this?

Ryan Cuscito says (8:30 PM):

I think that it would be nice to have a more definite definition for the Finance committee

Ryan Cuscito says (8:31 PM):

For example, setting the Sponsorship levels

Alena says (8:31 PM):

that's not a very big task..

actuary286 says (8:31 PM):

Sponsorship levels are usually set at a Delegate meeting and are part of our bylaws.

Alena says (8:31 PM):

and should be done by the committee that develops the sponsorship package


Vivian says (8:32 PM):

we didn't have such chance this year

Ryan Cuscito says (8:32 PM):

well...I would like to try to avoid constantly increasing the sponsorship levels

actuary286 says (8:32 PM):



What do you mean ?

Alena says (8:32 PM):

convention or finance...

actuary286 says (8:32 PM):

No chance?

Vivian says (8:33 PM):

we don't have a meeting before we send out sponsorship package

actuary286 says (8:33 PM):

what did you use for sponsorship levels?

Vivian says (8:33 PM):

basically similar to last year with some raise

Ryan Cuscito says (8:33 PM):

i think it is the judgement of the convention committee

from 2006 to 2007, sponsorship levels were increased, and again this year, the levels were increased

Ryan Cuscito says (8:34 PM):

should it increase every year?

actuary286 says (8:35 PM):

What were the levels?

Ryan Cuscito says (8:35 PM):

All levels were increased

Alena says (8:35 PM):

it depends on the year. we were trying to differentiate the companies and to raise as much money as we could. manulife won't go into bankruptcy if they pay us \$1,000 more..

actuary286 says (8:35 PM):

This seems to be something we need in our policies.

Ryan Cuscito says (8:35 PM):

by \$500, I think

actuary286 says (8:36 PM):

Advertising in the Magazine was set by policy. Sponsorship should be the same.

actuary286 says (8:36 PM):

This is something that we will have to address before the Spring meeting.

Ryan Cuscito says (8:37 PM):

yes, I agree Alena, but I think that things like this should be designated to a certain committee, and hopefully that would promote looking at a couple of years history in making a call like that sponsorship was merely an example

Ryan Cuscito says (8:38 PM):

*sponsorship

actuary286 says (8:38 PM):

I admit that there is a number of areas where Convention and Finance cross-over, but having definitions that address everything isn't really possible. I had hoped to cover the major items the definitions. Are there any besides sponsorship that I missed?

actuary286 says (8:39 PM):

(Until the Montreal convention sponsorship was entirely the responsibility of Finance. Calgary had no involvement in fund raising.)

Vivian says (8:39 PM):

maybe from this year we can have a file list what each committee do and how they do it from year to year

actuary286 says (8:39 PM):

Good idea

Ryan Cuscito says (8:39 PM):

yes, good idea

Vivian says (8:39 PM):

so the new committee won't be no clue what to do

MarieP says (8:40 PM):

i agree



actuary286 says (8:40 PM):

Something like that may exist, but I am still waiting for the Presidential CD from Melody.

Vivian says (8:40 PM):

lol

actuary286 says (8:41 PM):

One thing I did give to Finance was handling the logistics of registration. I felt that it was separate enough from the convention that it could be handled elsewhere.

Vivian says (8:41 PM):

ok

Ryan Cuscito says (8:42 PM):

umm...ok

actuary286 says (8:42 PM):

Things like receiving payment and registration forms and then giving Convention a list of attendees and their shirt sizes.

Vivian says (8:42 PM):

what does that include
ic

actuary286 says (8:42 PM):

Is that something you would be comfortable with?

actuary286 says (8:43 PM):

We could even give that to another, new, committee if we want to spread the work around more.

Ryan Cuscito says (8:43 PM):

I personally feel that resides more with the Convention committee, but if they are looking for help with something, then this could be handled by Finance.

Vivian says (8:44 PM):

yes, as long as we can talk about the timeline and content of registration application
cuz there are things we need to follow up right after registration

actuary286 says (8:44 PM):

Such as?

actuary286 says (8:45 PM):

Keeping in mind that schools using submit everything on Nov. 16th

Vivian says (8:45 PM):

confirm number with hotels

actuary286 says (8:45 PM):

And we really don't have any way to sell to individuals

Alena says (8:45 PM):

btw, how much time shall we allow for the registration process? two weeks would be enough?

actuary286 says (8:46 PM):

Deadline is November 15.

Alena says (8:46 PM):

ok, thanks.

actuary286 says (8:46 PM):

Vivian's timeline indicates a month.

Vivian says (8:46 PM):

yes

Alena says (8:46 PM):

what do we decide on committees?

Vivian says (8:46 PM):

i think we better give them at least 3 weeks

actuary286 says (8:47 PM):

Are there any other comments on committees?

actuary286 says (8:48 PM):

All in favour of using the proposed committee structure for 2007/2008 say "aye".

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (8:48 PM):

aye

MarieP says (8:48 PM):



aye
Vivian says (8:48 PM):

aye
Ryan Cuscito says (8:48 PM):
aye

Alena says (8:49 PM):
neutral.

actuary286 says (8:50 PM):

Good, I will make a few adjustments to the Employer definition and then forward a PDF. Regional VPs, please send it along to your schools and get them to start thinking about what they want to do. Now, Policies.

Any comments?

actuary286 says (8:51 PM):

This will be something to vote on at the Fall Meeting.

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (8:51 PM):

it's fine with me

Ryan Cuscito says (8:52 PM):

minor point, "Subsidies should be determined by distance travelled..." - I think this should correlate to cost of travel as well.

actuary286 says (8:52 PM):

I largely assumed that the further travelled the more cost incurred.

actuary286 says (8:53 PM):

How would we arrive at cost of travel?

Ryan Cuscito says (8:53 PM):

I think the difference will mainly be in method of travel - airfare or bus

Vivian says (8:53 PM):

this year will be same as last year so we can look at last year's

Vivian says (8:54 PM):

Ryan do you have a copy of last year's budget?

Ryan Cuscito says (8:54 PM):

yes, and I think that last years incorporated the cost of travel

actuary286 says (8:54 PM):

I wrote this part largely to address the concerns of attendees from Quebec.

Ryan Cuscito says (8:54 PM):

I have not had the opportunity to go through what Xiao-shu has sent me

Vivian says (8:55 PM):

ok ic

actuary286 says (8:55 PM):

It does not say that attendees from different areas have to get the same rates

That is something that Finance would have to work out.

Vivian says (8:55 PM):

it's different rate and decided by travel distance

actuary286 says (8:56 PM):

I only wanted to guarantee some funding to everyone.

Marie-Pier is the cost of travel to Toronto a concern again this year?

MarieP says (8:56 PM):

absolutely not

Vivian says (8:56 PM):

btw do you think

MarieP says (8:57 PM):

I got to Toronto last year for 80\$... many people just use their cars

Vivian says (8:57 PM):

do you think Quebec will have same amount of ppl coming this year?

MarieP says (8:57 PM):

we received back like 10-15\$ last year..

MarieP says (8:58 PM):

Yes I think so ... but I need to see with first year students.. it's first day of school today so i can't tell you for now

Vivian says (8:58 PM):

ok thx

Ryan Cuscito says (8:58 PM):

I just don't want to be shoe-stringed with only having distance as the only metric for determining reimbursements

actuary286 says (8:59 PM):

Distance doesn't have to just be kilometres. I was just trying to make it proportional to cost without actually collecting receipts.

Ryan Cuscito says (9:00 PM):

Then, why not say "cost of travel" as opposed to "distance travelled"?

MarieP says (9:00 PM):

those coming by planes should receive much more

Vivian says (9:00 PM):

last year xiao-shu checked out the bus/flight tickets prices , you can use that as a reference too

MarieP says (9:00 PM):

Quebec-Toronto.. we don't need a plane to get there

actuary286 says (9:01 PM):

True. But what if the convention was in Winnipeg?

actuary286 says (9:02 PM):

Ontario and Quebec would both want funds. Could the VP Finance assume that Ontario students would take the bus?

Alena says (9:02 PM):

for this year: ON, QB - bus; otherwise - plane.

Ryan Cuscito says (9:02 PM):

ya

MarieP says (9:02 PM):

correct

Alena says (9:02 PM):

for the next year the rate would be decided based on the location of the convention.

actuary286 says (9:03 PM):

That's fine with me. Having different rates for different areas doesn't affect the policy. It would be decided each year.

actuary286 says (9:04 PM):

The other big change is directing that as much as possible be spent on delegate travel funding.

actuary286 says (9:05 PM):

This needs to be a budgeted item, not just whatever money is leftover.

Ryan Cuscito says (9:05 PM):

yes, i agree

Vivian says (9:05 PM):

i can give you extract from last year

Ryan Cuscito says (9:05 PM):

I believe it was \$5000 budgetted for last year

actuary286 says (9:06 PM):

Last year's convention spending was extravagant in some areas and lacking in others. I'd like to change that.

Vivian says (9:06 PM):

Subsidies for Western schools was originally based on the cheapest flights that I found on westjet.com on the dates of the convention.

But because not everybody may be taking those specific flights. The direct distance to Toronto was added as a second variable.

Each variable is given 50% weight toward in calculating the subsidy.

For Quebec City, instead of calculating subsidy factors

For Quebec City, instead of calculating subsidy factors, a flat rate of \$10 given

Alena says (9:07 PM):

Ryan, what are the amendments you'd like to make to the budget in terms of allocating the resources?

Ryan Cuscito says (9:07 PM):

This method was in-part aimed at addressing the cost of travel, not just the distance travelled.

actuary286 says (9:08 PM):

Things like custom printed banners and magnetic name tags for delegates. The buses to and from the club all night.

Then having bread and bread products for breakfast everyday.

Ryan Cuscito says (9:09 PM):

I think that we can address this, perhaps at another time.

actuary286 says (9:09 PM):

Any other comments on the policies?

MarieP says (9:10 PM):

not for me

Ryan Cuscito says (9:10 PM):

just want to confirm what is being decided on subsidies

actuary286 says (9:11 PM):

I'd like the regional VPs to include a copy with the committee list. Please indicate that they will be voted on at the Fall Meeting and are open for discussion on the Google Group (anea.asna).

Ryan Cuscito says (9:11 PM):

will it be based off of cost of travel as well as distance?

actuary286 says (9:11 PM):

We can change the language around the subsidies. Could you put together something that you would be more comfortable with?

Ryan Cuscito says (9:12 PM):

ok

actuary286 says (9:12 PM):

If you could put that up on the Group that would be great.

Ryan Cuscito says (9:12 PM):

sure

actuary286 says (9:12 PM):

I'd like to get most of the discussion over before the meeting so that we can keep it short.

actuary286 says (9:13 PM):

Hopefully we can get everyone out of the Mercer offices before they close.

Is there anything else you would like to discuss before I close the meeting?

actuary286 says (9:14 PM):

Going once.....

Going twice.....

Closed.

Thanks to everyone for participating.

MarieP says (9:14 PM):

Bye everybody

Vivian says (9:15 PM):

good night everyone

actuary286 says (9:15 PM):

I hope that the first bit of school goes well and I'll see you all on the video-conference.

Ryan Cuscito says (9:15 PM):

bye...enjoy going back to school!

Briggs ~ Actually Not studying!! YAY FOR PASSING P! says (9:15 PM):

actuary286 says (9:15 PM):

Alena, could you please email out a copy of the minutes to everyone.

Alena says (9:15 PM):

would you like me to email it to the webmaster as well?

actuary286 says (9:15 PM):



I'll also send it to the Website.
actuary286 says (9:16 PM):
Either way works. One less email if you do it.
Thanks.
Alena says (9:16 PM):
Thanks.
Good night, everyone!